

SALES CONSULTANT

Build your career with BedMart

A family-owned and operated industry leader in luxury sleep products since 1992.

Job Type:

- Full-Time

Pay:

- \$50,000.00 - \$100,000.00

Benefits:

- Paid Time Off
- Health Insurance
- Employee Discount
- 401(k) Retirement Plan
- Tuition Reimbursement

Supplemental Pay:


- Bonus Pay
- Commission Pay

Experience

- Customer Service: 3 Years (Preferred)
- Commissioned Sales: 1 Year (Preferred)
- Furniture/Mattress Sales: 1 Year (Preferred)

Work Location:

- Oahu, HI (Honolulu, Kailua, Pearl City, Kapolei)

A woman with blonde hair, wearing a blue long-sleeved shirt and dark pants, stands in the center of a BedMart store aisle. She is smiling and looking towards the camera. The aisle is lined with various mattresses and bedding products. The store has a clean, modern aesthetic with blue and white tones.

BedMart is a leading **family-owned** retailer of luxury sleep products and home furnishings here in Hawai'i. Our goal is to help transform the lives of our customers, one mattress at a time. We invite you to join the BedMart Family, where we'll provide you the training and tools to be successful while guiding our customers to find the perfect products for their needs. **Your success is our priority!**

Sales Consultants have the opportunity to work in a position that offers potential earnings between \$50,000 - \$100,000/year. We do not place a cap on commission.

In addition to a competitive base-plus-commission pay structure, BedMart offers benefits for full-time employees, including:

- Comprehensive paid training.
- Paid Time Off—we value work/life balance.
- Medical/Dental/Vision Insurance.
- Generous employee discounts on furniture, mattresses, and accessories.
- Quarterly and annual awards to recognize achievement.
- 401(k) Retirement Plan plus company match.
- Tuition reimbursement.

Expectations for success:

- Achieve and exceed sales goals in a revenue-driven atmosphere.
- Take a consultative selling approach to build customer relationships.
- Assist customers in achieving their best night's sleep and selecting home furnishings that suit their needs.
- Radiate energy, enthusiasm, and the ambition to flourish in a warm and welcoming sales environment.

We would love to have you join our Ohana. Apply today!

Please note: We encourage our employees to be fully vaccinated against COVID-19. This is to ensure the health and safety of our staff; our families; our customers; and the communities we serve.