

SALES CONSULTANT

Build your career with BedMart

A family-owned and operated industry leader in luxury sleep products since 1992.

Job Type:

- Full-Time

Pay:

- \$50,000.00 - \$90,000.00

Benefits:

- Paid Time Off
- Health Insurance
- Employee Discount
- 401(k) Retirement Plan
- Tuition Reimbursement

Supplemental Pay:


- Bonus Pay
- Commission Pay

Experience

- Customer Service: 3 Years (Preferred)
- Commissioned Sales: 1 Year (Preferred)
- Furniture/Mattress Sales: 1 Year (Preferred)

Work Location:

- Central Oregon (Bend, Redmond, Madras)

A woman with blonde hair, wearing a blue long-sleeved shirt and dark pants, stands in the center of a BedMart store aisle. She is smiling and looking towards the camera. The aisle is lined with various mattresses on display. The store has a clean, modern aesthetic with blue and white tones.

BedMart is a leading **local** and **family-owned** retailer of luxury sleep products and home furnishings in Central Oregon. Our goal is to help transform the lives of our customers, one mattress at a time. We invite you to join the BedMart Family, where we'll provide you the training and tools to be successful while guiding our customers to find the perfect products for their needs.

Your success is our priority!

Sales Consultants have the opportunity to work in a position that offers potential earnings between \$50,000 - \$90,000/year. We do not place a cap on commission.

In addition to a competitive base-plus-commission pay structure, BedMart offers benefits for full-time employees, including:

- Comprehensive paid training.
- Paid Time Off—we value work/life balance.
- Medical/Dental/Vision Insurance.
- Generous employee discounts on furniture, mattresses, and accessories.
- Quarterly and annual awards to recognize achievement.
- 401(k) Retirement Plan plus company match.
- Tuition reimbursement.

Expectations for success:

- Achieve and exceed sales goals in a revenue-driven atmosphere.
- Take a consultative selling approach to build customer relationships.
- Assist customers in achieving their best night's sleep and selecting home furnishings that suit their needs.
- Radiate energy, enthusiasm, and the ambition to flourish in a warm and welcoming sales environment.

We would love to have you join our family. Apply today!

Please note: We encourage our employees to be fully vaccinated against COVID-19. This is to ensure the health and safety of our staff; our families; our customers; and the communities we serve.