

SALES CONSULTANT

Build your career with BedMart

A locally owned and operated industry leader in luxury sleep products since 1992.

Job Type:

- Full-Time

Pay:

- \$50,000.00 - \$90,000.00

Benefits:

- Dental Insurance
- Employee Discount
- Health Insurance
- Paid Time Off
- Vision Insurance

Supplemental Pay:

- Bonus Pay
- Commission Pay

Experience

- Customer Service: 3 Years (Preferred)
- Commissioned Sales: 1 Year (Preferred)
- Furniture/Mattress Sales: 1 Year (Preferred)

Work Location:

- Lihue, HI

BedMart is a leading **family owned** retailer of luxury sleep products and home furnishings on Oahu, Maui, Kauai, and the Big Island. Our goal is to help transform the lives of customers, one mattress at a time. We invite you to join the BedMart Family, where we'll provide you the training and tools to be successful in guiding our customers to find the perfect products for their needs.

Your success is our priority.

Sales Consultants have the opportunity to work in a position that offers potential earnings between \$50,000 - \$90,000/year. We do not place a cap on commission.

In addition to a competitive base-plus-commission pay structure, BedMart offers benefits for full-time employees, including:

- \$500 bonus* upon completion of our training program.
- Comprehensive paid training program.
- Paid Time Off.
- Medical/Dental/Vision Insurance, with 98.5% of medical premiums paid by employer.
- Generous employee discounts on furniture, mattresses, and accessories.
- Quarterly and annual awards to recognize achievement.

Expectations for success:

- Achieve and exceed sales goals in a revenue-driven atmosphere.
- Take a consultative selling approach to build customer relationships.
- Assist our customers in achieving the best night's sleep and selecting home furnishings that suit their needs.
- Radiate energy, enthusiasm, and the ambition to flourish in a warm and welcoming sales environment.

We would love to have you join our Ohana. Apply today!

Please note: We require that all new hires receive their COVID vaccinations within the first 90 days of employment, unless legally excused. This is to ensure the health and safety of our staff; our families; our customers, and the communities we serve.