



# SALES CONSULTANT

## Build your career with BedMart

A family-owned and operated industry leader in luxury sleep products since 1992.

### Benefits:

- Dental insurance
- Employee discount
- Flexible spending account
- Health insurance
- Paid time off
- Referral program
- Vision insurance

### Job Type:

Full-time

### Pay:

\$50,000 - \$90,000 yearly

### Experience:

- Commissioned Sales: 3 years (Preferred)
- Customer Service: 3 years (Preferred)

### Schedule:

- Holidays
- Weekends

### Location:

- Hawaii (Required)

### Work authorization:

- United States (Required)

### Work Location:

- One location

### Work remotely:

- No

## Do you want to help your community sleep better?

BedMart is a leading family owned retailer of luxury sleep products on Oahu, Maui, Kauai, and the Big Island. Our goal is to help transform the lives of customers, one mattress at a time. We invite you to join the BedMart Family, where we'll provide you the training and tools to be successful in guiding our customers to find the perfect products for their needs. Your success is our priority.

Sales Consultants have the opportunity to work in a position that offers potential earnings between \$50,000 - \$90,000/-year. We do not place a cap on commission.

In addition to a competitive base-plus-commission pay structure, BedMart offers benefits for full-time employees, including:

- \$500 bonus\*\* upon completion of our training program.
- Comprehensive paid training program.
- Paid Time Off.
- Medical/Dental/Vision Insurance.
- Generous employee discounts on furniture, mattresses, & accessories.
- Quarterly and annual awards to recognize achievement.

### Expectations for Success

- Achieve and exceed sales goals in a revenue-driven atmosphere.
- Take a consultative selling approach to build customer relationships.
- Assist our customers in achieving the best night's sleep and selecting home furnishings that suit their needs.
- Radiate energy, enthusiasm, and the ambition to flourish in a warm and welcoming sales environment.